THE Q CLASSROOM Activity A, p. 22

Answers will vary. Possible answers:

- Yes, I went to Mexico on vacation;
 No, but I really want to go to Japan.
- 2. Students may mention food, language, sports, landmarks, history, current events, etc.
- 3. This is from China. The people look like they are doing a dragon dance.

Activity B, p. 23

Why do we study other		
	cultures?	
Marcus	c. People are different.	
Yuna	b. It's interesting.	
Felix	a. We learn from them.	
Sophy	d. It helps us live peacefully.	

PREVIEW THE UNIT Activity A, iQ Online Resource

Answers will vary.

Activity B, iQ Online Resource

Answers will vary. Possible answers: In my hometown, we have a traditional pottery that's blue with white dots.

NOTE-TAKING SKILL Activity A, p. 24

Answers may vary. Possible answer:

The view of the vi			
Main Ideas		De	etails
•	Culture shock	•	Normal, common International students
•	Ideas to feel better	•	Learn about host country's history, visit 3 rd fl. library Meet people, join
			clubs, sports, activities

LISTENING 1

PREVIEW THE LISTENING Activity A, pp. 25–26

- 1. f
- 2. b
- 3. d
- 4. h
- 5. a
- 6. e
- 7. c
- 8. g

Activity C, p. 26

Answers will vary.

WORK WITH THE LISTENING Activity A, B, p. 26

Answers may vary. Possible answers:

Lecture: International Advertising

Main Ideas Details Product name Language mistakes has funny or can cause strange problems for meaning in companies. another language. Colors have Colors are another different problem for meanings in companies. different countries. Some customs that are International common in customs are one culture another difficulty. could be offensive in another

Activity C, p. 27

- 1. make cultural mistakes
- 2. international advertising
- 3. product name
- 4. colors

- 5. lose money
- 6. learn about the customs

Activity D, p. 27

Example 1: computer; Eastern Europe; product name means "chicken" in some languages

Example 2: telephone; Middle East; advertisement showed bottom of person's shoes; not polite there

Activity E, p. 28

- 1. T
- 2. T
- 3. F The color blue usually has a positive meaning.
- 4. F The colors black and white can both mean death.

Activity F, p. 28

- 1. c
- 2. b
- 3. a

SAY WHAT YOU THINK Say What You Think, p. 28

Answers will vary. Possible answers:

- Companies need to think about the language and customs of the culture where they are advertising. Students may know the names of foreign products which are amusing in their language.
- 2. Students may talk about colors that hold patriotic significance, or that are used in traditional ceremonies, like weddings or funerals.

LISTENING SKILL Activity A, p. 29

Main Ideas	Details
 International 	Numbers <u>can be</u>
companies	good in one

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should <u>learn</u>
<u>about</u>
<u>numbers in</u>
<u>different</u>
<u>cultures</u>.

culture, bad in another

- Some languages in <u>Asia</u>: word for 4 <u>sounds like</u> word for death
- Ex: company put 4 golf balls in package, no one in Korea bought them

Activity B, p. 29

Answers will vary. Sample answers:

Main Ideas	Details
 Companies 	Ex: sports or TV
should be	stars; they can give
careful about	positive feeling
choosing	about product
famous	 Car maker used
people for	American star in ad
ads.	 people in one
	country didn't like
	star
	 people stopped
	buying that
	company's car

LISTENING 2 PREVIEW THE LISTENING Activity A, pp. 30–31

- 1. invite
- 2. upset
- 3. rude
- 4. offended
- 5. dies
- 6. wedding
- 7. confused
- 8. carefully

WORK WITH THE LISTENING Activity A, p. 31

Answers may vary. Possible answers:

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this is rude

Cultural Differences

Joao from Brazil

Main Ideas		Details	
•	Standing in the	•	Joao stood too
	U.S.		close to a student
			in the bookstore
		•	U.S. student upset
		•	Joao confused
		•	Standing very
			close is rude in
			the U.S.

Tanya from Russia

Main Ideas		Details	
•	Giving flowers	•	Went to Toronto
	in Canada		on business
		•	Co-workers gave
			6 flowers as gift
		•	In Russia, an even
			number of flowers
			are for when
			someone dies
		•	Tanya not
			offended, other
			Russians might be

Rick from the U.S.

Main Ideas		Details	
•	Giving business	•	Went to wedding
	cards in Japan		in Japan
		•	People gave
			business cards,
			Rick surprised
		•	In U.S. business
			cards are only for
			business
		•	Took business
			cards with one
			hand and put in
			pocket—learned

Activity C, p. 31

- 1. a store
- 2. OK
- 3. positive
- 4. dies
- 5. do business
- 6. offended

Activity D, p. 32

Joao	is a university student in the U.S.	
	offended someone in a shop	
Tanya	did not make a cultural mistake	
	went to another country for	
	business	
Rick	attended a special event; enjoyed	
	meeting a friend's family	

Activity E, p. 32

- 1. b
- 2. c
- 3. a
- 4. c

Activity F, p. 33

Answers may vary. Sample answers:

- 1. stood too close to him
- 2. confused
- 3. she was leaving
- 4. feel angry
- 5. give an odd number of flowers
- 6. accept business cards with two hands and read them carefully right away

SAY WHAT YOU THINK Activity A, p. 33

1. Answers will vary.

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2. Answers will vary. Possible answers:
In additions to the kinds of problems mentioned in the lesson, students may be able to share problems or situations that they or someone they know has experienced because of cultural differences.

Activity B, p. 33

Answers will vary.

VOCABULARY SKILL

Activity A, p. 34

- 1. a
- 2. b
- 3. a
- 4. b
- 5. a

Activity B, p. 34

Answers may vary. Possible answers:

- 1. first time away, miss my family
- 2. Ionely, wanted to go home
- 3. was great, were very kind
- 4. like a member of the family, helped me feel better
- 5. happy, didn't want to come home

GRAMMAR

PART 1

Activity A, p. 35

- 1. shouldn't
- 2. shouldn't
- 3. should
- 4. should
- 5. shouldn't
- 6. should

Activity B, p. 36

Answers will vary.

GRAMMAR PART 2

Activity A, pp. 36-37

- 1. It's rude to stand too close.
- 2. it's OK to give an odd number
- 3. it's not polite to do that

Activity B, p. 37

Answers will vary.

PRONUNCIATION

Activity A, p. 38

- 1. avoid
- 2. bottom
- 3. considerate
- 4. offended
- 5. personality
- 6. positive
- 7. sim<u>i</u>l<u>a</u>r
- 8. tel<u>e</u>phone

Activity B, p. 38

Answers will vary.

SPEAKING SKILL

Activity A, p. 39

Answers may vary. Sample answers:

Eating — <u>only use your right hand for eating</u>; <u>impolite to use the left hand</u>; <u>host will offer more food</u>, <u>take a little more</u>

Visiting someone's home — <u>dress neatly</u> and <u>conservatively</u>; <u>bring a gift for the</u> <u>host</u>; <u>chocolates or other sweets</u>; <u>It isn't good to bring flowers</u>

Gift-giving — receive a gift with the right hand or both hands; shouldn't use the left hand; shouldn't open the gift when someone gives it to you; wait until later

Activity B, p. 40

- 1. Eating
 - only use your right hand
 - impolite to use the left hand

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- host will <u>offer more food</u>, you should <u>take a little more</u>
- 2. Visiting someone's home
 - <u>dress neatly</u> and conservatively
 - bring <u>a gift</u>, such as <u>chocolate or other sweets</u>
 - do NOT bring <u>flowers</u>
- 3. Gift-giving
 - receive a gift with the right hand or both hands
 - do NOT use the left hand
 - should wait to open the gift

UNIT ASSIGNMENT

Consider the Ideas, iQ Online Resource

- 1. answers will vary
- 2. answers will vary